

23<sup>rd</sup> August, 2024

To

BSE Limited  
Corporate Relationship Department  
P J Towers,  
Dalal Street, Fort  
Mumbai – 400 001.

Dear Sir/Madam,

**Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation**

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Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation (Q1 FY 2024-25). The same will also be available on the website of the company.

This is for your information and records.

Thanking You

Yours faithfully,

For **KMC SPECIALITY HOSPITALS (INDIA) LIMITED**

**Sushma K**  
**Company Secretary**





Making great healthcare affordable

**KMC SPECIALITY HOSPITALS (INDIA) LTD**

**INVESTOR  
PRESENTATION**

**Q1 FY'2025**



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# ABOUT US




- KMC Speciality Hospitals (India) Limited operates a 250-bedded Multi-Specialty Hospital at Trichy, a major city in the State of Tamil Nadu
- The Hospital focusses on providing Multi-Specialty services focused on:
  - Mother & Child Care Services;
  - Neurosciences;
  - Gastro Sciences;
  - Orthopedics;
  - Plastic surgeries;
  - Organ Transplants (Liver & Bone Marrow Transplant);
  - Critical care;
- The Hospital facilities are centrally located and draws patients from over 200 kilometers for Neonatal, Pediatrics, Neuro and Gastro sciences and other tertiary care services.
- Further, we are happy to announce the operationalization of its new facility of an additional 200 beds focused on providing Mother and Child Care services from January 29, 2024.

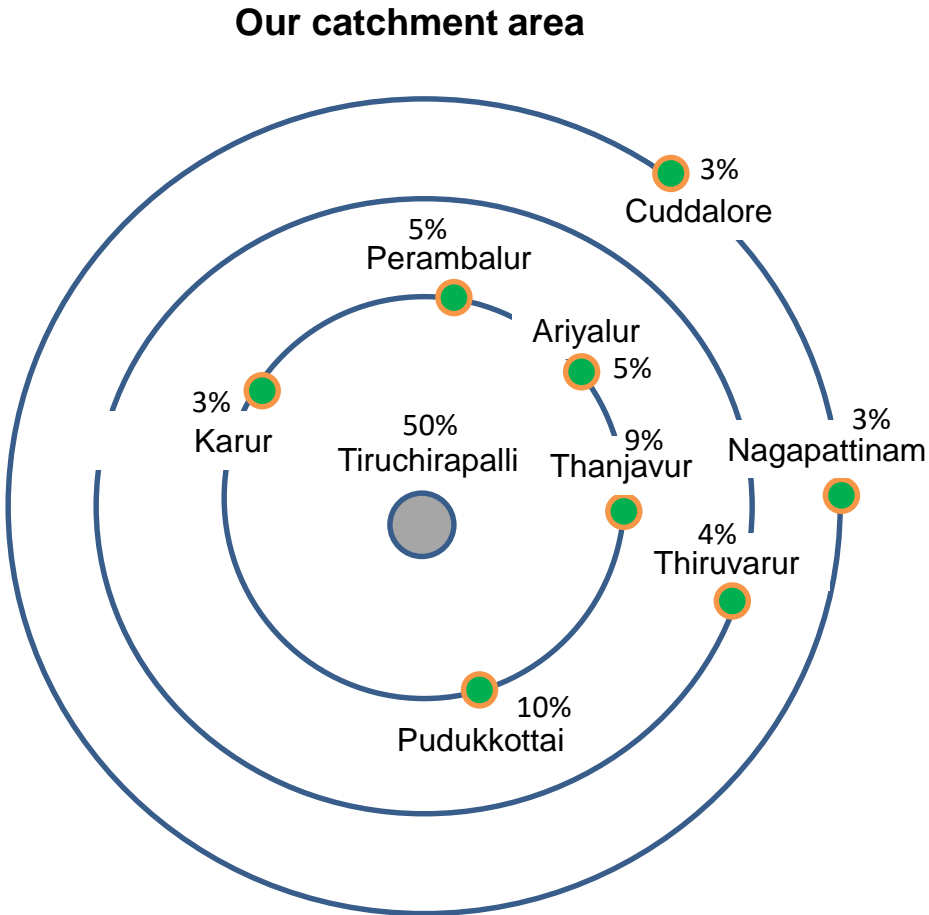
# Hospital Overview : Key Specialities and Advanced Infrastructure

 Healthcare Facilities	Operational Beds
1 Existing Facility	250 Beds
1 New Facility (Maa Kauvery)	200 Beds

- ### Centre of Excellence
- Mother & Child Care
  - Neuro Science
  - Gastro Science
  - Plastic Surgery
  - Orthopaedics
  - Critical Care
  - Bone Marrow Transplant
  - Liver Transplant

- ### Well equipped with Advanced Infrastructure
- OT Theatres (Incl. Labour OT)
  - ICU's (Incl. PICU, NICU etc)
  - CT
  - MRI
  - Mammogram
  - Ventilators
  - Dexa Scan
  - Lab

 **1500+** Full-time employees and Associates including 100 Doctors



~91% of IP comes from various cities in and around Tiruchirapalli as represented above

# Sustainable Growth Strategy



## Doctors Engagement Model

Identifying, attracting and retaining right Clinical talent resulting in better clinical outcomes



## Cutting Edge Technology

Stay up-to date on technological advancement for better patient experience and clinical results.



## Centers of Excellence

- Focus on Specialties and growth of programs
- Academic enablement with currently over 38+ DnB, Diploma seats

## Capacity Expansion

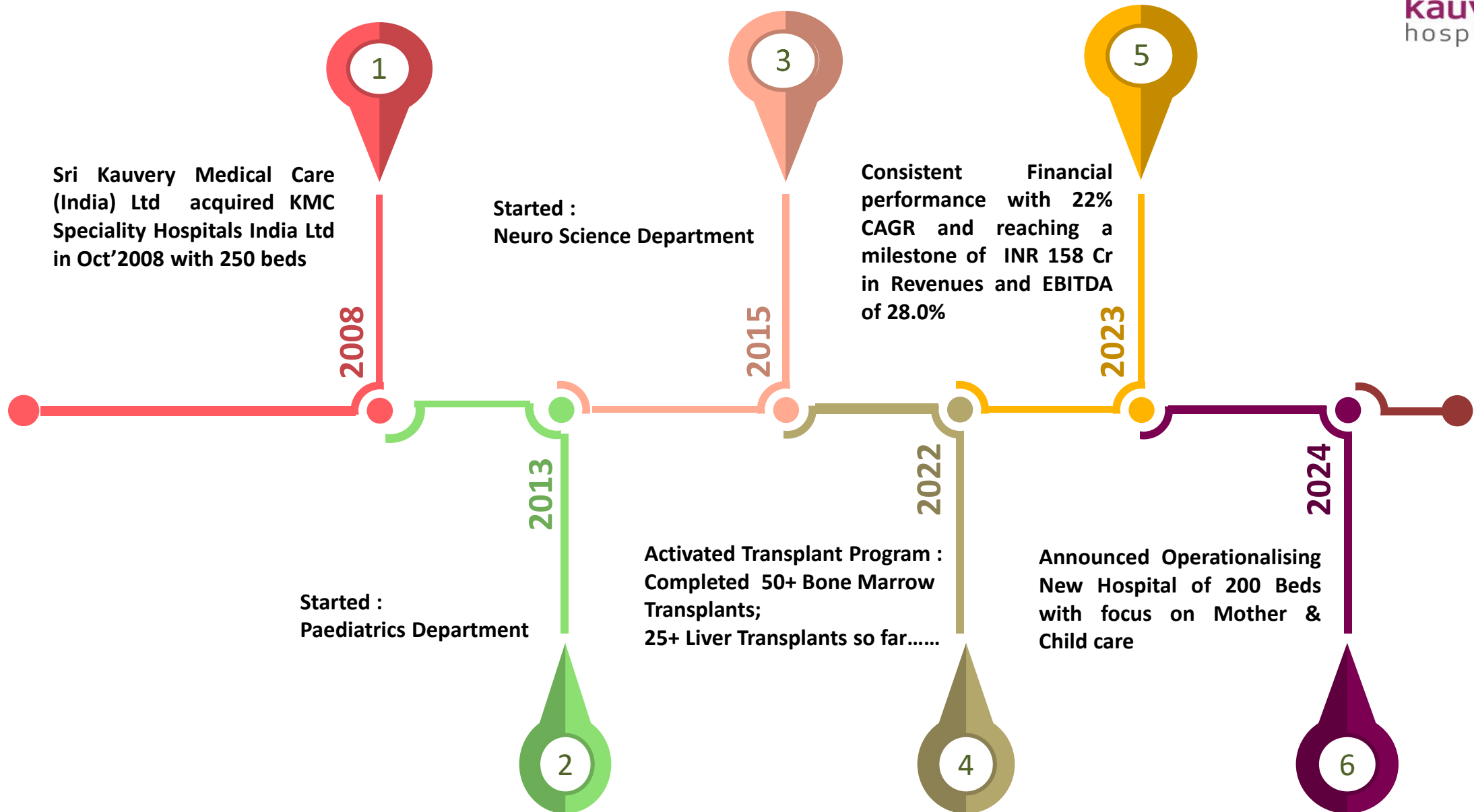
Legacy block: 250 Beds  
G+6F+1B  
New Block: 200 Beds  
G+5F+2B



## Quality / Digital Enablement

- NABH accredited Hospital
- Nursing excellence
- Pioneers in adopting 5S-Workplace Organization Method in Hospital Sector backed by a Strong Digital ecosystem

# Major Events





# Sri Kauvery Medical Care (India) Limited (“The Group / The Parent”)

- The Group was founded 25 years ago and currently operates 12 Multi-Speciality Hospitals having over 2,500 beds in capacity across Chennai, Trichy, Bengaluru, Salem, Hosur and Tirunelveli;
- 10 of the Hospitals are directly run in the Parent entity;
- The Parent owns 75% of its listed subsidiary, KMC Speciality Hospitals (India) Ltd and runs 2 Multi-Speciality Hospitals with combined capacity of 450 Beds. (Legacy block: 250 Beds and New block: 200 Beds);
- The Group is promoted by Dr. S Chandrakumar and Dr. S Manivannan and has marquee private equity / financial Investors as its shareholders.

# Leadership Team



**Dr. S. Chandrakumar**

*Founder & Executive Chairman*

- A qualified and experienced anesthesiologist and critical care specialist with 20+ experience;
- Former Chairman of CII TN State Council (21-22);
- Life Member in Indian Society of Anaesthesiologists & Critical Care Medicine.



**Dr. S. Manivannan**

*Founder & Managing Director*

- Qualified Anesthesiologist with 20+ years of clinical experience;
- Outstanding Anaesthesiologist for 2010(Indian Society of Anesthesiology);
- Leading Medical Entrepreneur 2018 by Indian Medical Association;
- Certified Assessor in NABH (National Accreditation Board for Hospitals & Healthcare);
- Founder of India's largest medical equipment expo – MEDICALL.



**Dr. D. Senguttuvan**

*SBU Head – Co-Founder, Executive Director  
& Key Managerial Person*

- SBU head of KMC Specialty Hospitals Limited;
- A Leader in Advanced Paediatric Care and Healthcare Excellence in Tamil Nadu;
- Chief Pediatrician with over With over 3 decades of Clinical expertise;
- Past Secretary – IAP (2008-2010);
- Former Healthcare Convener in CII (2016-17);
- Chairman – CII Trichy Zone (2021-22);
- Founder President of NNF, Trichy chapter.



## Our Vision

To be the most respected and trusted healthcare provider



## Our Mission

To make great healthcare affordable

## Our Values

- Continual Improvement.
- Heartfelt Personal Touch.
- Ethical.
- Empathetic Care.
- Real Accountability.
- Service Excellence.

# Board of Directors



**Dr S Chandrakumar (Executive Chairman)** is a passionate leader, with over 20 years of reputed clinical experience and managing Multi Speciality hospitals. He is one of the Promoters of Sri Kauvery Medical Care (India) Limited.



**Dr S Manivannan (Managing Director)** is an Anaesthesiologist, with over 20 years of reputed clinical experience and managing Multi Speciality hospitals. He is one of the Promoters of Sri Kauvery Medical Care (India) Limited. He is also the founder of MEDICALL, India's largest Medical Equipment Exhibition



**Dr T Senthilkumar M.S.,M.Ch., (Non-Executive Director)** is a senior consultant Cardiothoracic Surgeon with over 2 decades of professional experience. He was instrumental in establishing a focused open Heart Surgery programme in Trichy. He has rich teaching experience and is an examiner for B.P.T. (Bachelor in Physiotherapy) course for more than 12 years.



**Dr. Vijayabaskaran (Non-Executive Director)** excels in various areas, like Project Management, Turnaround Specialist / Mergers & Acquisitions, Business Development, and Stakeholder Management. Best Integrated Farming System Research Scientist for the year 2013 at the National Level (ICAR). Best Extension Scientist for the year 2008 at the State level.



**Mr. Sunil Satyapal Gulati (Independent Director)** is a B. Tech degree holder from the IIT, Delhi and a Gold Medalist from the IIM Ahmedabad. He is an Independent Director on Merisis Advisors, SBI Mutual Fund Trustee Company, Perfios Account Aggregation Services, Kinara Capital, Revgro Capital, Tapstart, Arthan Finance and Fedbank Financial Services Ltd. He is a member of the Mutual Fund Advisory Committee constituted by SEBI.



**Mrs Jayanthi Narayanaswamy (Independent Director)** is a qualified Company Secretary with over 20 years of post-qualification experience



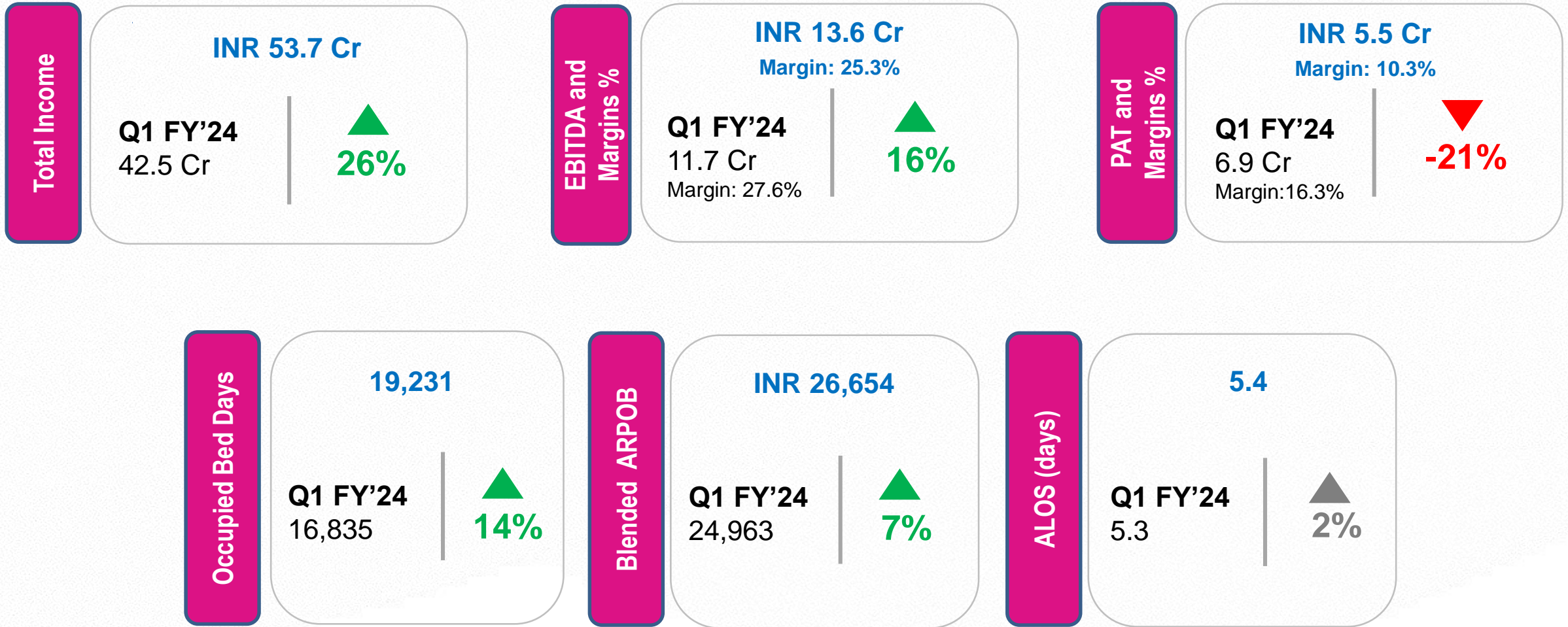
**Mr. Ravichandran (Independent Director)** is a qualified Electronics & Communication Engineer and has completed his management education program from IIM, Ahmedabad. He has participated in Strategic Leadership & International Business Programs in European Business schools and Executive Leadership Program from Singularity University California. He has been associated with Danfoss group since 2002 and currently is the President of Danfoss Industries Pvt Ltd.

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# **FY'2025 (Q1) PERFORMANCE SUMMARY**

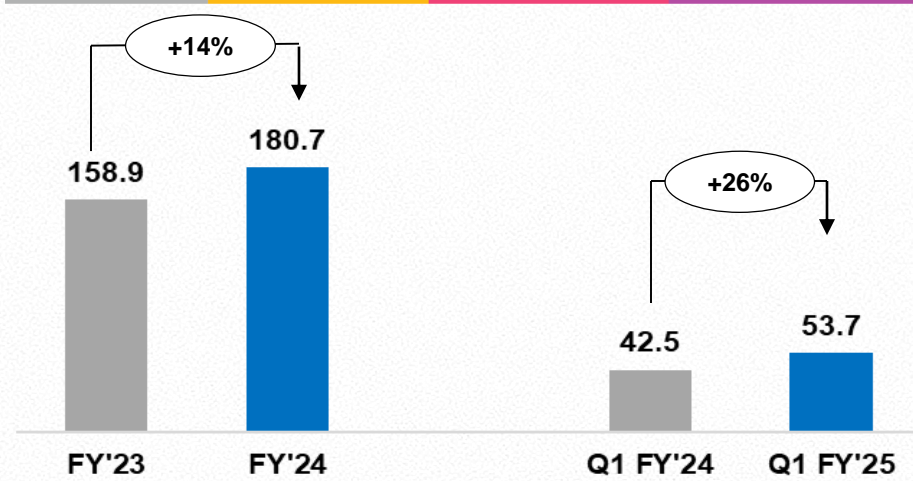
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# Q1 FY'2025 Performance Summary

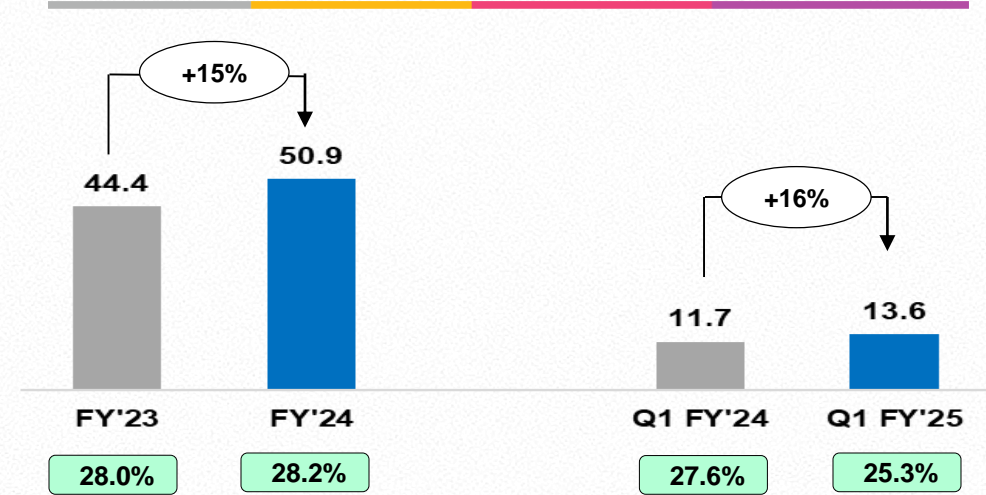


# Key operating metrics : Revenue & Profitability

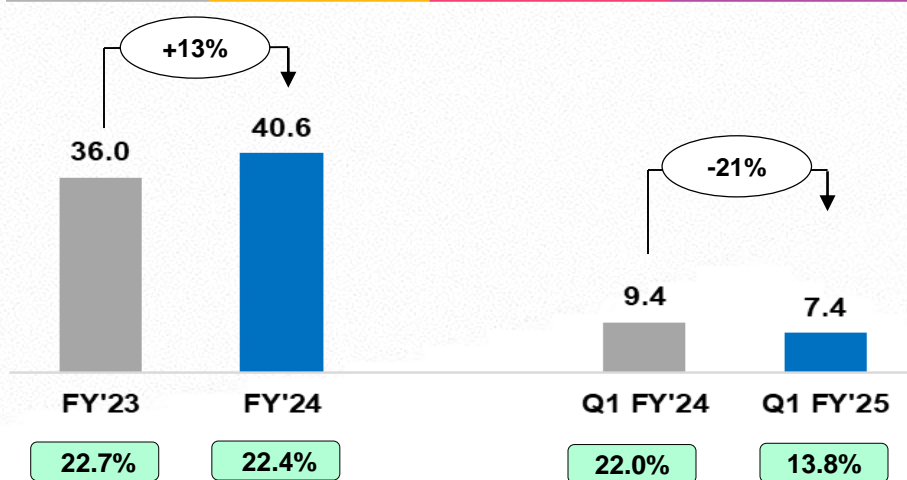
### Total Income (INR Cr)



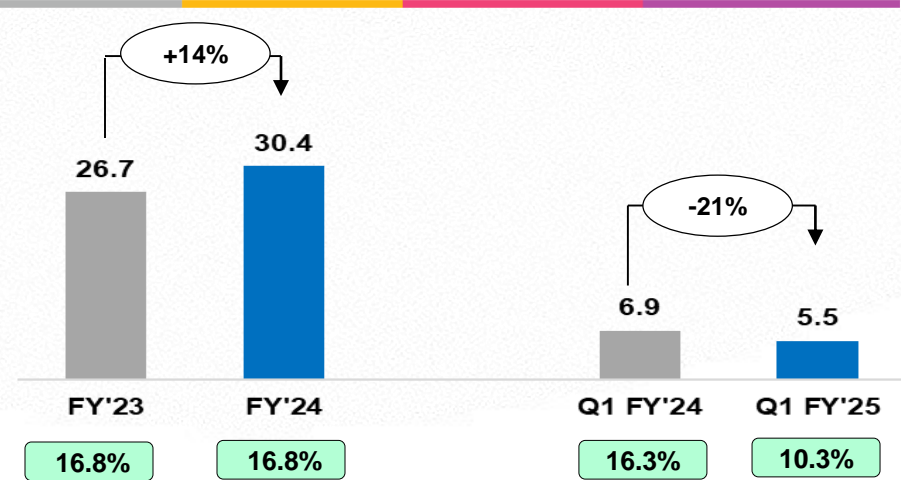
### EBITDA (INR Cr & margin %)



### Profit before tax (INR Cr & margin %)

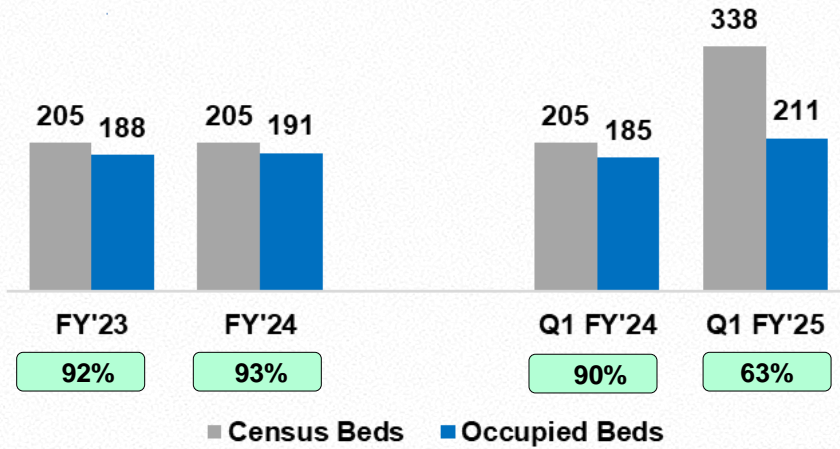


### Profit after tax (INR Cr & margin %)

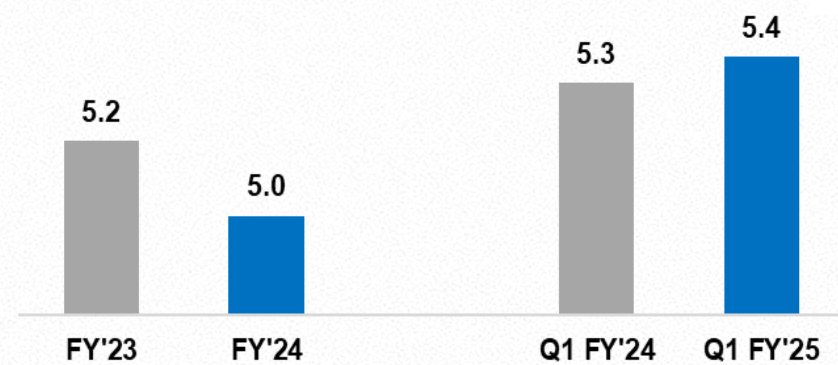


# Key operating metrics : Volumes, Occupancies & ALOS

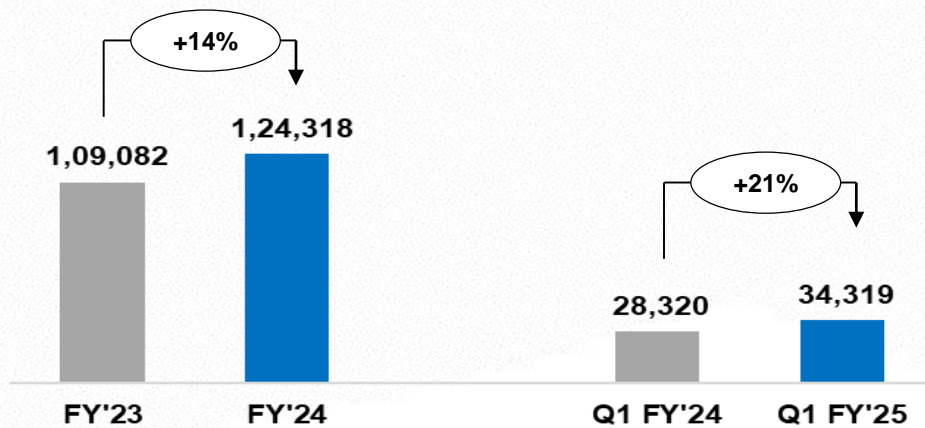
Average census and occupied beds per day



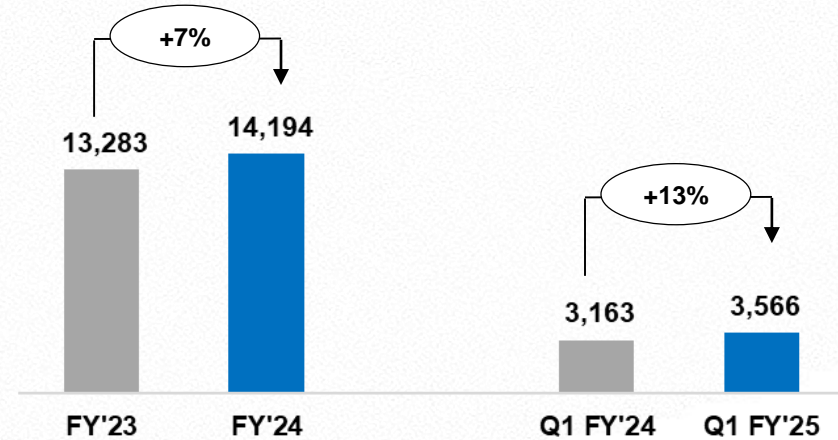
ALOS (days) <sup>(1)</sup>



OPD volumes <sup>(2)</sup>



IPD volumes <sup>(3)</sup>

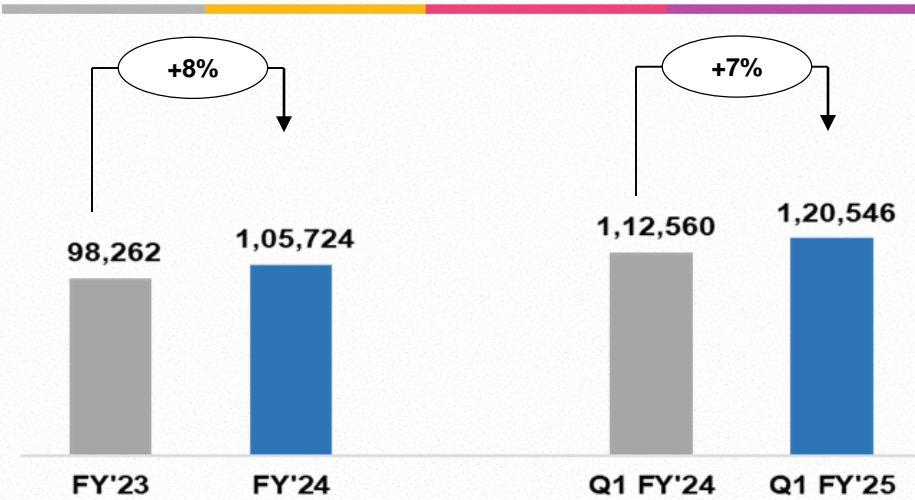


1. ALOS is the average length of stay of patients in a specific period calculated as Census occupied beds days divided by In-patient volume 2. Out-patient volume refers to the total number of Out-patient visits recorded in a specific period. 3. In-Patient volume refers to the total number of In-patient discharged in a specific period irrespective of admission date.

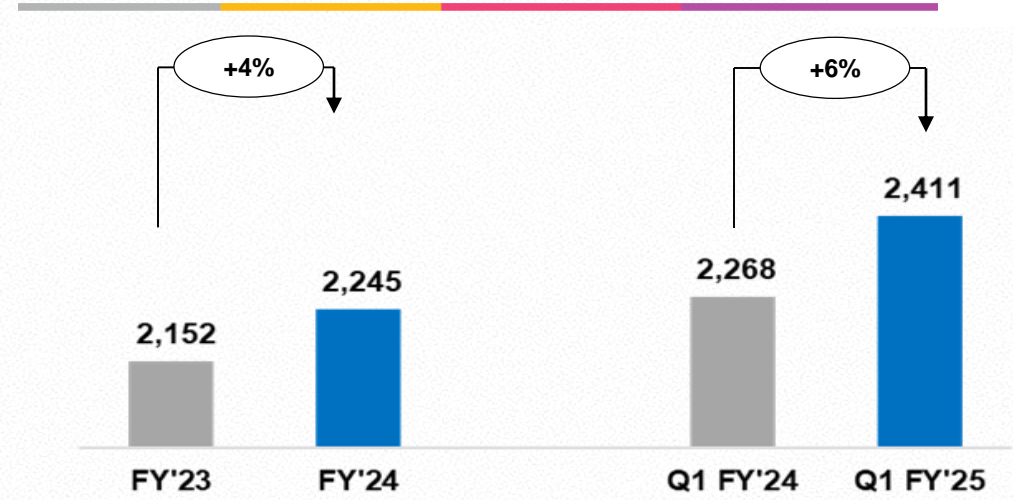


# Key operating metrics : ARPP, ARPOB & Revenue mix

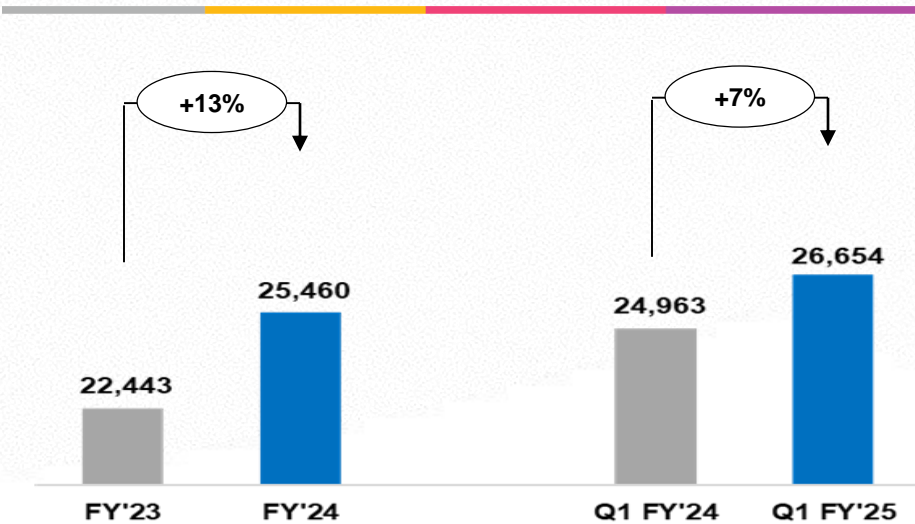
### ARPP IP (INR) (1)



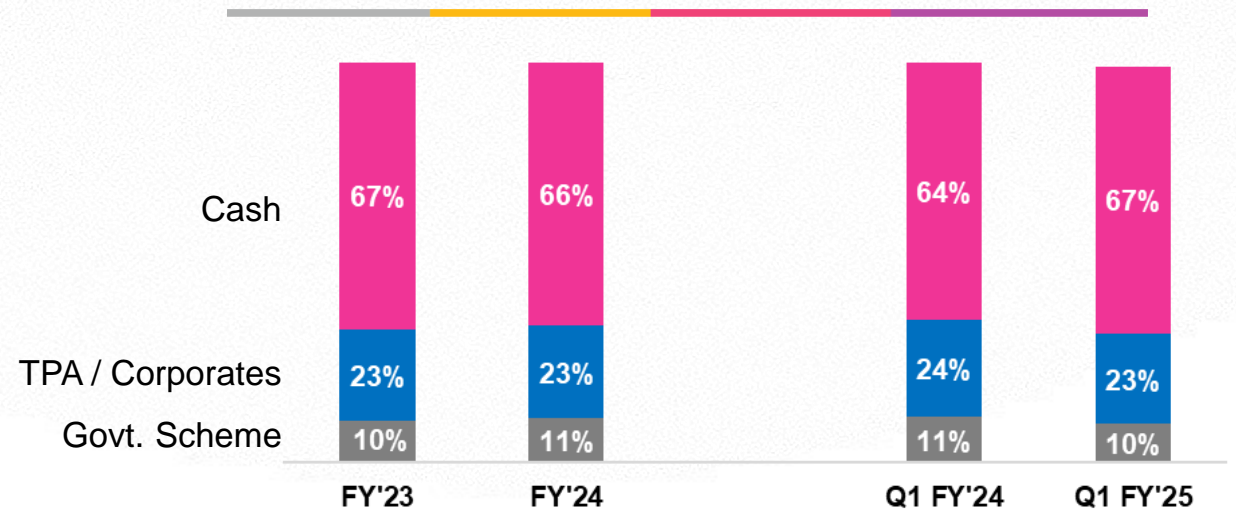
### ARPP OP (INR) (2)



### Blended ARPOB (INR) (3)



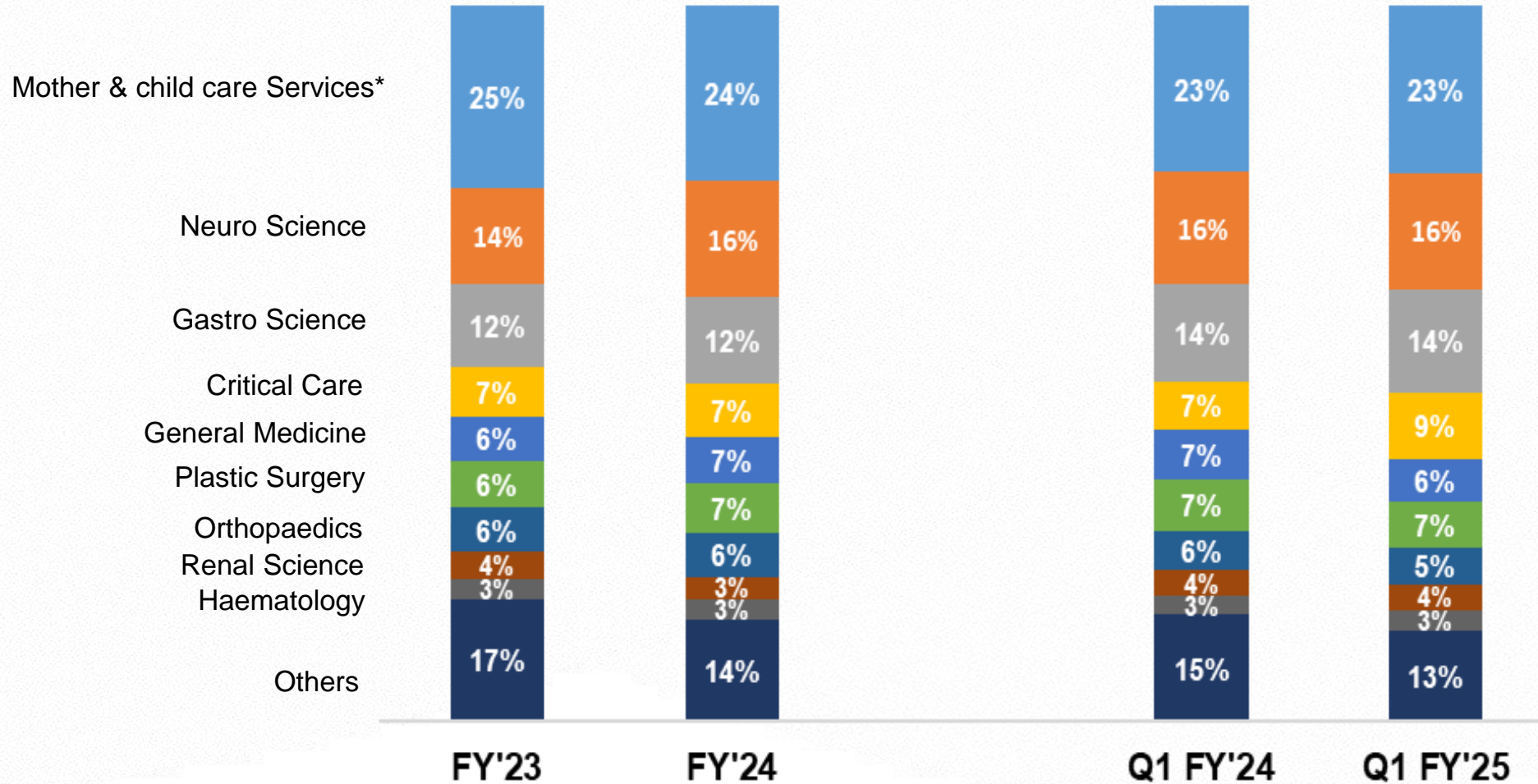
### Revenue mix by payor category



1. ARPP IP is calculated by In-patient Revenue divided by In-patient Nos 2. ARPP OP is calculated by Out-patient Revenue divided by Out-patient Nos 3. Blended ARPOB is calculated by adding In-patient & Out-patient Revenue divided by occupied bed days

# Diverse Revenue Mix

## Significant contribution from specialities



\*Mother & Child care Services include Neonatology, Obstetrics and Gynec and Pediatric services;

# Performance Highlights and Commentary

- Total Income has increased by INR 11.2 Cr. (26%) compared to the previous year (Q1);
- This was achieved on the back of strong-performance across of all our specialties with increasing trend seen in volumes and revenue mix;
- Consistent strong performance of 23% on Total Income in Q1 FY'25 in our Mother and Child Care services.
- Total EBITDA earned has increased by INR 1.8 Cr (16%) compared to the previous year (Q1)
- EBITDA as a % of revenue for FY'25 (Q1) is 25.3% as compared to 27.6% in the previous year (Q1).  
Reduction in EBITDA% is on account of additional Fixed overheads incurred during the initial period of the newly operational facility comprising of 200 beds
- PBT & PAT as a % of revenue for FY'25 (Q1) is 13.8% & 10.3% respectively as compared to 22.0% & 16.3% in the previous year (Q1).  
The aforesaid reduction is primarily on account of interest expenditure incurred in relation to the long term borrowings availed from bank for the new facility and depreciation attributed to newly capitalized facility.

# Annexure: Profit & Loss Statement

INR Cr	Year ended			Quarter ended		
	FY'24	FY'23	Y-o-Y Growth %	Q1 FY'25	Q1 FY'24	Q-o-Q Growth %
<b>Income</b>						
Revenue from operations	177.2	155.8	13.8%	53.1	40.8	29.9%
Other income	3.6	3.1	13.8%	0.6	1.6	-62.1%
<b>Total income</b>	<b>180.7</b>	<b>158.9</b>	13.8%	<b>53.7</b>	<b>42.5</b>	26.4%
Cost of Goods Sold	24.4	23.0	6.3%	7.3	5.9	22.9%
Employee benefits expense	38.3	31.2	22.6%	12.6	9.3	34.7%
Other Expenses	67.1	60.3	11.3%	20.3	15.5	30.8%
<b>EBITDA</b>	<b>50.9</b>	<b>44.4</b>	14.6%	<b>13.6</b>	<b>11.7</b>	15.7%
<b>EBITDA Margins %</b>	<b>28.2%</b>	<b>28.0%</b>		<b>25.3%</b>	<b>27.6%</b>	
Finance costs	1.2	0.8	43.5%	2.1	0.2	898.2%
Depreciation and amortisation expense	9.2	7.6	20.7%	4.1	2.1	90.2%
<b>PBT</b>	<b>40.6</b>	<b>36.0</b>	12.7%	<b>7.4</b>	<b>9.4</b>	-21.0%
<b>PBT Margins %</b>	<b>22.4%</b>	<b>22.7%</b>		<b>13.8%</b>	<b>22.0%</b>	
Income tax expense	10.18	9.30	9.4%	1.89	2.43	-22.2%
<b>PAT</b>	<b>30.4</b>	<b>26.7</b>	13.8%	<b>5.5</b>	<b>6.9</b>	-20.6%
<b>PAT Margins %</b>	<b>16.8%</b>	<b>16.8%</b>		<b>10.3%</b>	<b>16.3%</b>	

# Annexure: Balance Sheet

Equities & Liabilities (INR Cr)	FY'25 (Q1)	FY'24
<b>Total Equity</b>	<b>149.01</b>	<b>143.58</b>
Share Capital	16.31	16.31
Other Equity	132.70	127.27
<b>Non-Current Liabilities</b>	<b>81.76</b>	<b>73.68</b>
<b>Financial Liabilities</b>		
(i) Borrowings	71.68	63.85
(ii) Lease Liabilities	7.32	7.63
(iii) Other Financial Liabilities	-	-
Deferred Tax Liabilities	1.20	0.64
Other Non-Current Liabilities	0.08	0.08
Provisions	1.49	1.49
<b>Current Liabilities</b>	<b>43.03</b>	<b>46.45</b>
<b>Financial Liabilities</b>		
(i) Borrowings	8.30	8.55
(ii) Lease Liabilities	1.67	1.79
(iii) Trade payables	13.65	7.56
(iv) Other Financial Liabilities	13.81	23.80
Other Current Liabilities	3.23	2.93
Provisions	2.37	1.82
<b>Total Equity &amp; Liabilities</b>	<b>273.80</b>	<b>263.72</b>

Assets (INR Cr)	FY'25 (Q1)	FY'24
<b>Non-Current Assets</b>	<b>239.26</b>	<b>230.20</b>
Property, Plant and Equipment	199.72	195.55
Right-of-Use-Assets	9.12	9.65
CWIP	6.78	0.64
Investment Property	0.40	0.40
Other Intangible assets	0.06	0.06
<b>Financial Assets</b>		
(i) Investments	0.00	0.00
(ii) Loans	-	-
(iii) Other Financial Assets	4.43	4.26
Other Non-Current Assets (Net)	18.75	19.62
<b>Current Assets</b>	<b>34.54</b>	<b>33.52</b>
Inventories	2.89	2.05
<b>Financial Assets</b>		
(i) Trade receivables	5.12	4.38
(ii) Cash and cash equivalents	3.73	4.85
(iii) Bank Balances other than above	16.38	17.83
(iv) Loans	0.34	0.16
(v) Other Financial Assets	4.28	3.00
Other Current Assets	1.80	1.25
<b>Total Assets</b>	<b>273.80</b>	<b>263.72</b>

1. Networth at the end of FY'25 (Q1) is INR 149 Cr

2.Total Borrowings (Term Loan + CC) at the end of FY'25 (Q1) is INR 80.0 Cr (out of which INR 79.7 Cr is for new facility)

3.Total Cash Balance (including Fixed Deposit) at the end of FY'25 (Q1) is INR 20.1 Cr

# Annexure: Cash Flow Statement

Particulars (INR Cr)	FY'25 (Q1)	FY'24
<b>Net Profit Before Tax</b>	<b>7.40</b>	<b>40.56</b>
Adjustments for: Non -Cash Items / Other Investment or Financial Items	5.98	8.39
<b>Operating profit before working capital changes</b>	<b>13.37</b>	<b>48.95</b>
<b>Changes in Working Capital</b>	<b>4.39</b>	<b>(0.42)</b>
<b>Cash generated from Operations</b>	<b>17.76</b>	<b>48.53</b>
Taxes (movement)	(1.54)	(10.11)
<b>Net Cash from Operating Activities</b>	<b>16.23</b>	<b>38.42</b>
<b>Net Cash from Investing Activities</b>	<b>(22.62)</b>	<b>(55.91)</b>
<b>Net Cash from Financing Activities</b>	<b>5.27</b>	<b>20.50</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>(1.12)</b>	<b>3.01</b>
<b>Cash and Cash equivalents at the beginning of the period</b>	<b>4.85</b>	<b>1.84</b>
<b>Cash and Cash equivalents at the end of the period</b>	<b>3.73</b>	<b>4.85</b>

# Annexure: Financial Ratios

Financial Ratios	FY'25 (Q1)	FY'24
Networth (INR Cr)	149	144
Return on Capital Employed (%) <sup>(1)</sup>	17%	29%
Return on Equity (%)	15%	21%
Debt Equity Ratio <sup>(2)</sup>	0.54	0.50
Net Debt / EBITDA (Times) <sup>(3)</sup>	1.10	0.98
Current Ratio (Times) <sup>(4)</sup>	1.0	0.9
DSCR (Times)	3.1	4.0
Interest Coverage Ratio (Times)	6.5	9.3

1. FY'24 ROCE is calculated by excluding the Loan availed for new facility whereas the same is included in FY'25 (Q1)
2. FY'24 & FY'25 (Q1), Debt Equity Ratio and Net Debt to EBITDA is calculated by including the Loan availed for new facility.
3. Net Debt is calculated by reducing Cash and Bank Balances from Gross Debt.
4. Current Liabilities includes Capital creditors of INR 11.4 Cr in FY'25 (Q1) & INR 21 Cr in FY'24 for New Facility " Maa Kauvery" excluding which adjusted Current Ratio in FY'25(Q1) and FY'24 is 1.45 & 1.98 respectively.

# Annexure: Operational Parameters

Key Metrics	Annualised			Quarter		
	FY'23	FY'24	Y-o-Y Growth %	Q1 FY'24	Q1 FY'25	Y-o-Y Growth %
Census Beds	205	205	0%	205	338	65%
Occupied Beds	188	191	2%	185	211	14%
Average Occupied Bed Days	68,635	69,906	2%	16,835	19,231	14%
Avg Occupancy Rate %	92%	93%		90%	63%	
Blended ARPOB (INR)	22,443	25,460	13%	24,963	26,654	7%
ALOS (Days)	5.2	5.0	-4%	5.3	5.4	2%
In-Patient Volumes	13,283	14,194	7%	3,163	3,566	13%
Out-Patient Volumes	1,09,082	1,24,318	14%	28,320	34,319	21%
ARPP IP (INR)	98,262	1,05,724	8%	1,12,560	1,20,546	7%
ARPP OP (INR)	2,152	2,245	4%	2,268	2,411	6%



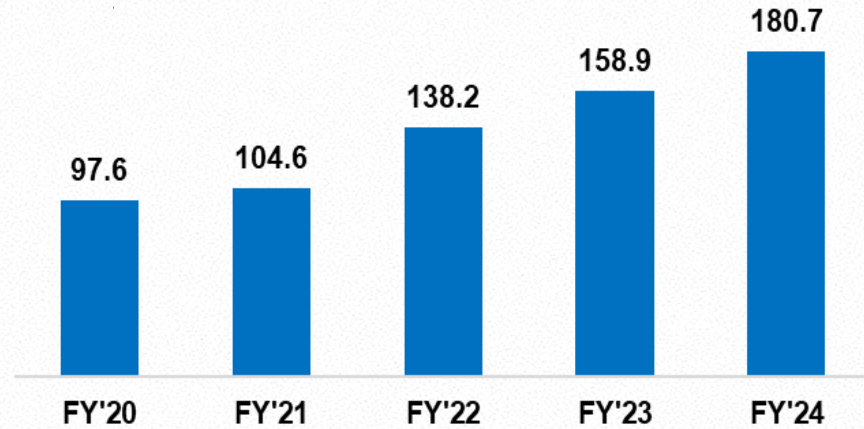
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# HISTORICAL FINANCIAL PERFORMANCE

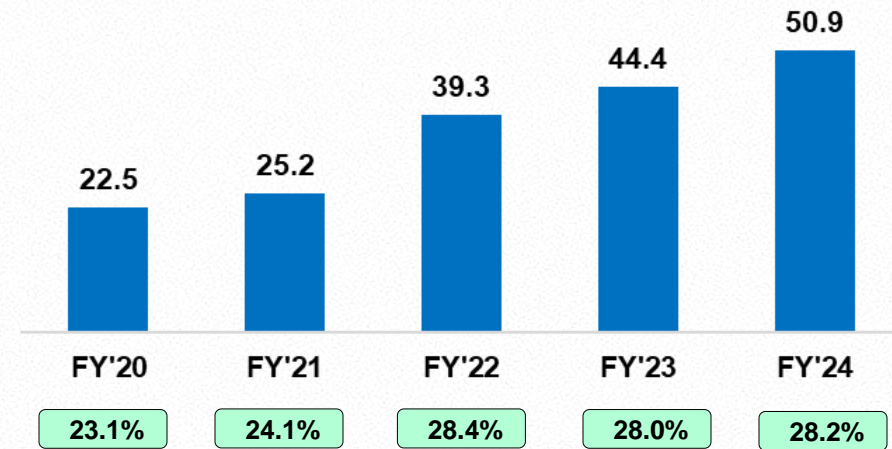
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# Key operating metrics : Revenue & Profitability

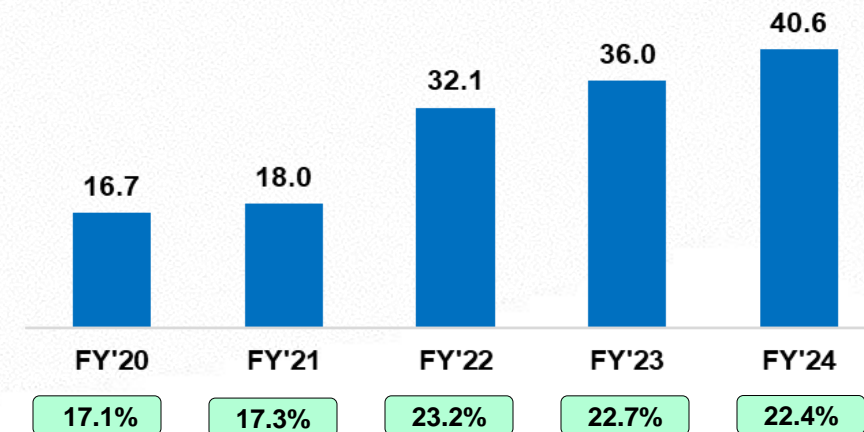
### Total Income (INR Cr)



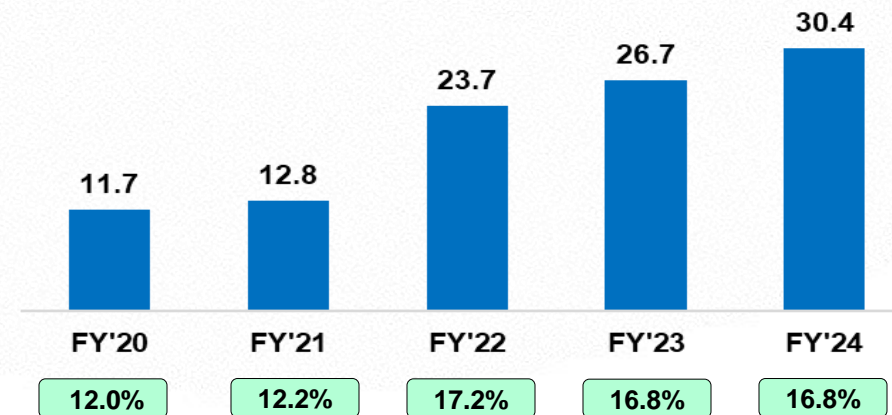
### EBITDA (INR Cr & margin %)



### Profit before tax (INR Cr & margin %)

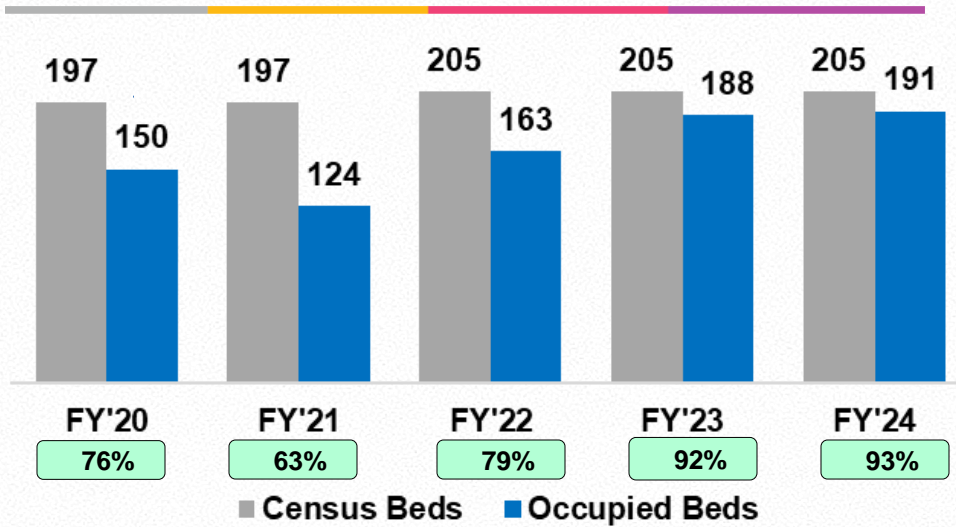


### Profit after tax (INR Cr & margin %)

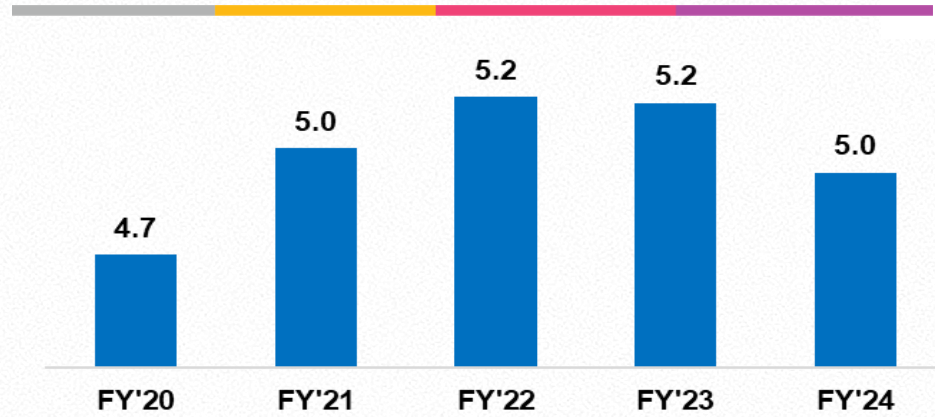


# Key operating metrics : Volumes, Occupancies & ALOS

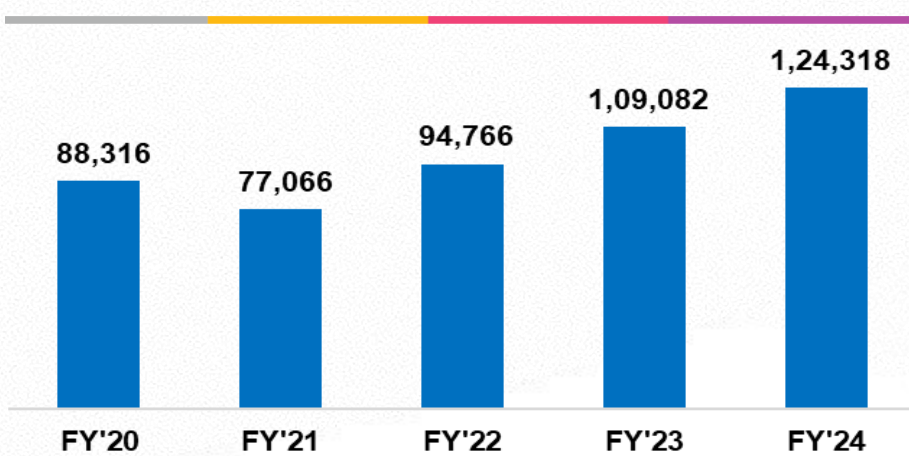
Average census and occupied beds per day



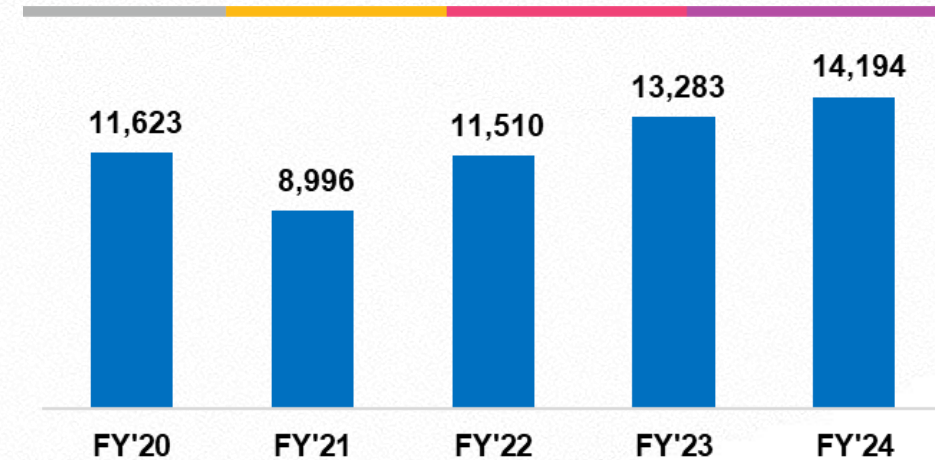
ALOS (days) <sup>(1)</sup>



OPD volumes <sup>(2)</sup>



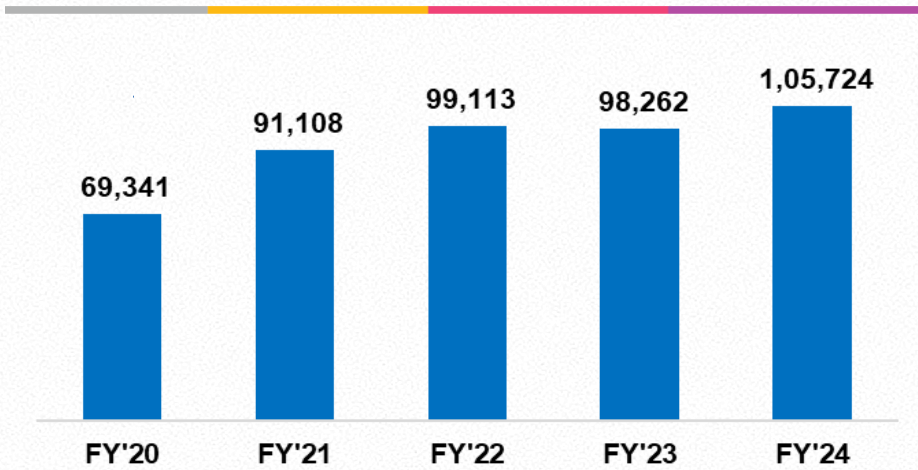
IPD volumes <sup>(3)</sup>



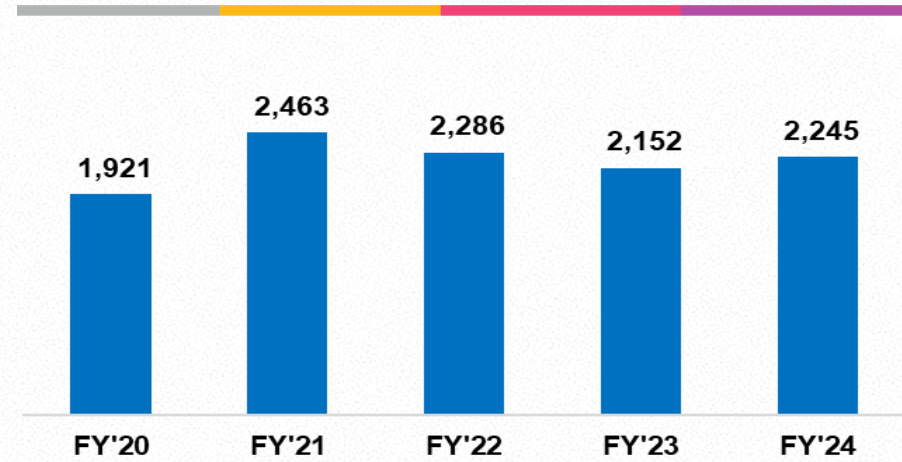
1. ALOS is the average length of stay of patients in a specific period calculated as Census occupied beds days divided by In-patient volume 2. Out-patient volume refers to be total number of Out-patient visits recorded in a specific period 3. In-Patient volume refers to the total number of In-patient discharged in a specific period irrespective of admission date.

# Key operating metrics : ARPP & ARPOB

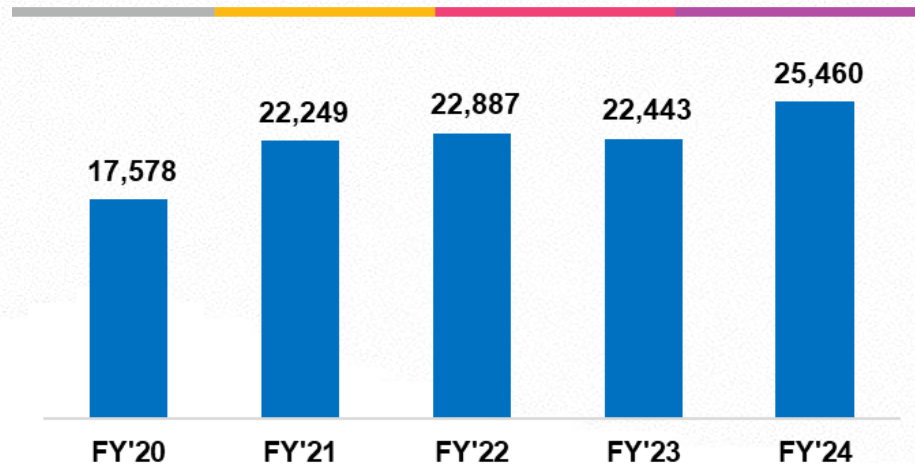
### ARPP IP (INR) <sup>(1)</sup>



### ARPP OP (INR) <sup>(2)</sup>



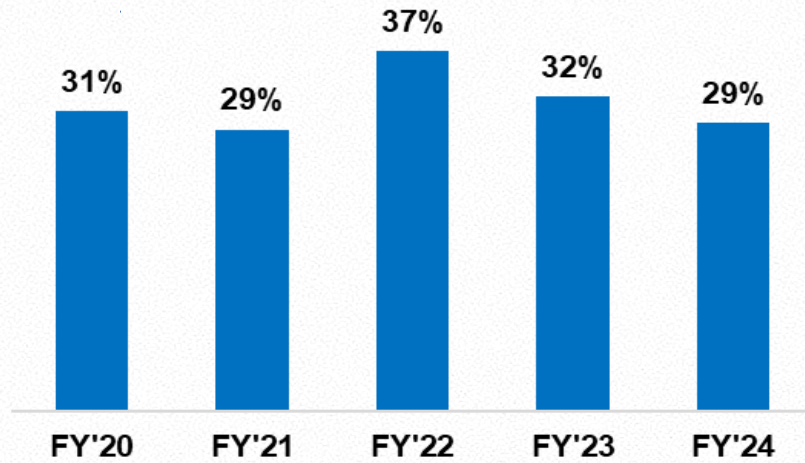
### Blended ARPOB (INR) <sup>(3)</sup>



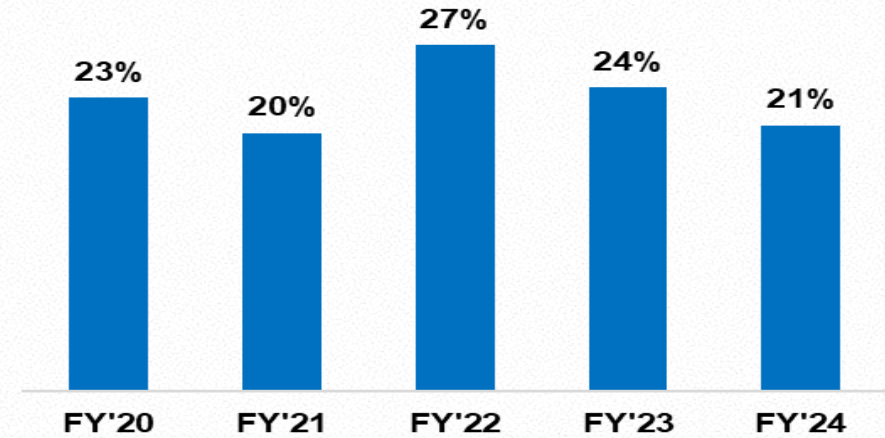
1. ARPP IP is calculated by In-patient Revenue divided by In-patient Nos    2. ARPP OP is calculated by Out-patient Revenue divided by Out-patient Nos    3. Blended ARPOB is calculated by adding In-patient & Out-patient Revenue divided by occupied bed days

# Key operating metrics : ROCE & ROE

ROCE (1)



ROE (2)



**Note:**

ROCE is calculated by excluding the Loan availed for New facility “Maa Kauvery”, which commenced its operations from January 2024.

# Annexures - Historical Profit and Loss Statement

INR Cr	FY'24	FY'23	FY'22	FY'21	FY'20
<b>Income</b>					
Revenue from operations	177.2	155.8	136.1	102.6	96.2
Other income	3.6	3.1	2.1	1.9	1.4
<b>Total income</b>	<b>180.7</b>	<b>158.9</b>	<b>138.2</b>	<b>104.6</b>	<b>97.6</b>
Cost of materials consumed	3.6	2.9	2.7	2.7	1.5
Purchase of traded goods	20.7	20.4	17.9	13.5	13.0
Changes in inventory of traded goods	0.2	(0.31)	(0.02)	0.2	0.7
Cost of Goods Sold	24.4	23.0	20.6	16.3	13.8
Employee benefits expense	38.3	31.2	27.1	21.5	21.6
Other Expenses	67.1	60.3	51.2	41.6	39.7
<b>EBITDA</b>	<b>50.9</b>	<b>44.4</b>	<b>39.3</b>	<b>25.2</b>	<b>22.5</b>
<b>EBITDA Margins %</b>	<b>28.2%</b>	<b>28.0%</b>	<b>28.4%</b>	<b>24.1%</b>	<b>23.1%</b>
Finance costs	1.16	0.8	0.7	1.0	0.9
Depreciation and amortisation expense	9.22	7.6	6.5	6.2	4.9
<b>PBT</b>	<b>40.6</b>	<b>36.0</b>	<b>32.1</b>	<b>18.0</b>	<b>16.7</b>
<b>PBT Margins %</b>	<b>22.4%</b>	<b>22.7%</b>	<b>23.2%</b>	<b>17.3%</b>	<b>17.1%</b>
Income tax expense	10.2	9.3	8.4	5.3	5.0
<b>PAT</b>	<b>30.4</b>	<b>26.7</b>	<b>23.7</b>	<b>12.8</b>	<b>11.7</b>
<b>PAT Margins %</b>	<b>16.8%</b>	<b>16.8%</b>	<b>17.2%</b>	<b>12.2%</b>	<b>12.0%</b>

# Annexures - Historical Balance Sheet

Equities & Liabilities (INR Cr)	FY'24	FY'23	FY'22	FY'21	FY'20
<b>Total Equity</b>	<b>143.58</b>	<b>113.50</b>	<b>86.80</b>	<b>63.33</b>	<b>50.66</b>
Share Capital	16.31	16.31	16.31	16.31	16.31
Other Equity	127.27	97.19	70.49	47.02	34.35
<b>Non-Current Liabilities</b>	<b>73.68</b>	<b>45.61</b>	<b>22.45</b>	<b>29.11</b>	<b>6.95</b>
<b>Financial Liabilities</b>					
(i) Borrowings	63.85	39.87	19.61	25.74	5.80
(ii) Lease Liabilities	7.63	4.56	1.54	1.84	0.67
(iii) Other Financial Liabilities	0.00	-	-	0.12	0.08
Deferred Tax Liabilities	0.64	-	0.06	0.58	-
Other Non-Current Liabilities	0.08	0.08	0.11	-	-
Provisions	1.49	1.10	1.14	0.84	0.41
<b>Current Liabilities</b>	<b>46.45</b>	<b>22.54</b>	<b>19.51</b>	<b>12.55</b>	<b>12.39</b>
<b>Financial Liabilities</b>					
(i) Borrowings	8.55	4.63	7.27	-	-
(ii) Lease Liabilities	1.79	0.88	0.36	0.26	0.19
(iii) Trade payables	7.56	6.41	5.41	5.21	4.35
(iv) Other Financial Liabilities	23.80	4.57	2.09	3.18	5.02
Other Current Liabilities	2.93	3.16	2.29	2.31	1.45
Provisions	1.82	2.89	2.08	1.60	1.38
<b>Total Equity &amp; Liabilities</b>	<b>263.72</b>	<b>181.65</b>	<b>128.76</b>	<b>104.99</b>	<b>69.99</b>

Assets (INR Cr)	FY'24	FY'23	FY'22	FY'21	FY'20
<b>Non-Current Assets</b>	<b>230.20</b>	<b>129.80</b>	<b>86.29</b>	<b>78.86</b>	<b>52.29</b>
Property, Plant and Equipment	195.55	78.36	72.53	71.16	37.55
Right-of-Use-Assets	9.65	5.13	1.68	1.97	0.84
CWIP	0.64	34.04	5.64	1.61	0.07
Investment Property	0.40	0.40	0.40	0.40	0.40
Other Intangible assets	0.06	0.39	0.80	0.50	0.62
<b>Financial Assets</b>					
(i) Investments	0.00	0.00	0.00	0.00	0.00
(ii) Loans	0.00	-	-	0.74	3.93
(iii) Other Financial Assets	4.26	1.77	1.08	0.02	0.08
Other Non-Current Assets (Net)	19.62	9.71	4.14	2.45	8.80
<b>Current Assets</b>	<b>33.52</b>	<b>51.86</b>	<b>42.48</b>	<b>26.13</b>	<b>17.70</b>
Inventories	2.05	2.27	1.87	1.75	2.22
<b>Financial Assets</b>					
(ii) Trade receivables	4.38	4.37	3.54	2.55	2.10
(ii) Cash and cash equivalents	4.85	1.84	1.67	2.13	1.12
(iii) Bank Balances other than above	17.83	36.95	31.49	15.57	8.87
(iv) Loans	0.16	0.18	0.13	0.12	1.13
(v) Other Financial Assets	3.00	4.41	2.63	2.87	1.55
Other Current Assets	1.25	1.83	1.15	1.13	0.71
<b>Total Assets</b>	<b>263.72</b>	<b>181.65</b>	<b>128.76</b>	<b>104.99</b>	<b>69.99</b>

# Annexures - Historical Cash Flow Statement

Particulars (INR Cr)	FY'24	FY'23	FY'22	FY'21	FY'20
<b>Net Profit After Tax</b>	<b>30.4</b>	<b>26.7</b>	<b>23.7</b>	<b>12.8</b>	<b>11.7</b>
Adjustments for: Non -Cash Items / Other Investment or Financial Items	18.6	16.6	14.8	12.1	10.0
<b>Operating profit before working capital changes</b>	<b>49.0</b>	<b>43.2</b>	<b>38.5</b>	<b>24.9</b>	<b>21.7</b>
<b>Changes in Working Capital</b>	<b>(0.4)</b>	<b>(1.7)</b>	<b>(0.2)</b>	<b>3.3</b>	<b>(7.7)</b>
<b>Cash generated from Operations</b>	<b>48.5</b>	<b>41.5</b>	<b>38.3</b>	<b>28.2</b>	<b>14.0</b>
Direct taxes paid (net of fund)	(10.1)	(9.2)	(9.2)	(2.6)	(3.3)
<b>Net Cash from Operating Activities</b>	<b>38.4</b>	<b>32.3</b>	<b>29.1</b>	<b>25.6</b>	<b>10.7</b>
<b>Net Cash from Investing Activities</b>	<b>(55.9)</b>	<b>(48.0)</b>	<b>(28.5)</b>	<b>(42.6)</b>	<b>(7.8)</b>
<b>Net Cash from Financing Activities</b>	<b>20.5</b>	<b>15.8</b>	<b>(1.1)</b>	<b>18.0</b>	<b>(3.6)</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>3.0</b>	<b>0.2</b>	<b>(0.5)</b>	<b>1.0</b>	<b>(0.7)</b>
<b>Cash and Cash equivalents at the beginning of the period</b>	<b>1.8</b>	<b>1.7</b>	<b>2.1</b>	<b>1.1</b>	<b>1.8</b>
<b>Cash and Cash equivalents at the end of the period</b>	<b>4.8</b>	<b>1.8</b>	<b>1.7</b>	<b>2.1</b>	<b>1.1</b>



# Annexure: Historical Operational Parameters

Key Metrics	FY'24	FY'23	FY'22	FY'21	FY'20
Census Beds	205	205	205	197	197
Occupied Beds	191	188	163	124	150
Average Occupied Bed Days	69,906	68,635	59,313	45,260	54,750
Avg Occupancy Rate %	93%	92%	79%	63%	76%
Blended ARPOB (INR)	25,460	22,443	22,887	22,249	17,578
ALOS (Days)	5.0	5.2	5.2	5.0	4.7
In-Patient Volumes	14,194	13,283	11,510	8,996	11,623
Out-Patient Volumes	1,24,318	1,09,082	94,766	77,066	88,316
ARPP IP (INR)	1,05,724	98,262	99,113	91,108	69,341
ARPP OP (INR)	2,245	2,152	2,286	2,463	1,921

**THANK YOU**